



## About us:

**BON EOOD** is a leading producer and exporter of an extensive range of high quality wild bird food. We strive to preserve the wild birds for the future generations by offering professional care and balanced nutrition. We maintain constant high quality, time saving service and above all greatest profitability and reliability for our partners and customers. We are looking for:

## Logistics Manager

### Responsibilities:

The Logistics Manager is a key operational role for Bon EOOD. He/She serves as primary liaison between the company and our logistics providers. The logistic manager develops, manages, maintains, and strengthens relationships with the appropriate carriers to provide the right services at the right time at the right costs. He/She provides support to the sales and operations departments with respect to freight costs and needed capacity for new or existing business, also provides solutions that improves service where needed.

- Organization of logistics operations and monitoring the quality, cost and efficiency of the transportation, storage and distribution of goods and raw materials to support the achievement of the sales and production plans.
- Developing of partnerships with logistics service providers and leading contract negotiations, continuously searching for improvements, analyzing issues and finding new solutions, carriers, vendors.
- Negotiating with transportation carriers and providers to obtain, set rates and determine services available.
- Monitoring, analyzing, optimizing freight costs and striving to keep transportation costs low.
- Coordinating the shipments with the carriers including status and deadline requirements.
- Prioritizing tasks to meet expected shipping dates and maintaining an accurate inventory.
- Tracking and tracing shipments from pickup through delivery to ensure accurate and up-to-date shipment information is being provided to customers.
- Ensuring customer expectations are met or exceeded by completing accurate and timely scheduling of shipments.

**Confidentiality of all applications is assured**

## Job Requirements:

- University degree in economics, technical subject or another appropriate field.
- 3-5 years' professional experience in a position in production and/ or logistics operations.
- Excellent command of English, both written and spoken is a must; additional language is a plus.
- MS Office, knowledge of ERP software would be an advantage.
- Previous experience with transportation management systems.
- Pro-active, self-driven, well-organized and result-oriented individual.
- Strong communication and negotiation skills.
- Must be able to demonstrate leadership qualities based on prior roles, accomplishment and experience.

## We offer excellent employee benefits:

1. Positive workplace
2. Competitive salary
3. Comprehensive benefit package
4. Personal development through training and world class experience.

We support collaborative environment, where people can take ownership of their work and push breakthrough ideas.

If you have previous logistics leadership experience and work well in a fast-paced environment, we want to hear from you.

*\*Bon EOOD is based in Pavlikeni. The company has an organized free transportation for all travelling staff from Gabrovo and Veliko Tarnovo.*

## If you are interested in joining our BON team, please send us:

1. Motivation letter
2. CV in English

via e-mail to Ms. Petinka Ivanova ([info@bon.bg](mailto:info@bon.bg)).

Only short-listed candidates will be contacted.

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